### THE TAKRAW LEAGUE 2019-2021

### THAILAND'S FIRST & ONLY PRIVATELY RUN TAKRAW LEAGUE

### THE TAKRAW LEAGUE 2019 - 202

Featuring 10 teams from across Tha Kingdom and one of the most prest

With its deep cultural roots and a di (along with Muay Thai) and is enjoyi

Founded 18 years ago, The Takraw League Greek September and broadcast via media partnership

The Takraw League is produced by Spon Zet Co., Authority of Thailand (SAT). The League is suppor synthetic Takraw ball.

We have a number of commercial Sponsor and Pertner opportunities for business League including: League Title & Properting Sponsors; Official League Parimers; O Broadcast & Media Partners.

#### THE TAKRAW LEAGUE OUICK FACTS

**G** 170,000+ views per match

10 90 HATCHES



#### PLAYER DRAFTING SYSTEM

1<sup>st</sup> sporting league ever to introduce drafting system for player rec<mark>ruitment, which introduces more equality in terms of skill level and irons out any monetary advantage between the teams providing a fairer advantage for teams with lower budgets</mark>

NB. From 2020 The Takraw League is expanding to 12 teams and 22 Match Days.

Marketing Support by Paul Poole (South East Asia) Co., Ltd. - The Sponsorship Experts Produced by SportZet Co., Ltd. on behalf of the Takraw Association of Thailand and The Sports Authority of Thailand Supported by Marathon (Thailand) Co., Ltd.

privately run Takraw league in the

of Thailand's two national sports

Id throughout Thailend from June to

an<mark>d The Spo</mark>rts nd th<mark>e famo</mark>us

th The Takraw ers; Official

JADBAND

MARATHON

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### SPONSORSHIP PACKAGES

The Takraw League has developed packages to suit differing levels of n

#### THE TAKRAW LEAGU

**TIER 1: LEAGUE TITLE & PRESENTING CO** 1 x Title Sponsor with naming rights to The Takra 1 x Presenting Sponsor with naming rights to The

**TIER 2: OFFICIAL LEAGUE PARTNERS** 6 x Official League Partners from non-compe

**TIER 3: OFFICIAL LEAGUE SU** Up to 10 x Official Supplier Partners support for The Takraw League. The following sectors:

Airline Auto Banks & Financial Services Beer

Mobile Communications Iravel & Tourism

#### TIER 3: OFFICIAL LEAGUE BROADCAST & MEDIA PARTNERS

Up to 10 x Official League Media Partners - providing media coverage across TV (BROADCAST) / Radio / Press / Online / Social

ER DARTN

#### TAKRAW CLUB SPECIFIC

Club specific commercial sponsorship and partnership marketing packages are available upon request.

Marketing Support by Paul Poole (South East Asia) Co., Ltd. - The Sponsorship Experts Produced by SportZet Co., Ltd. on behalf of the Takraw Association of Thailand and The Sports Authority of Thailand Supported by Marathon (Thailand) Co., Ltd.

### PONSORS

RATHON

Current and previous league Sponsors include: Marathon

### MARATHON

rketing

t Drin

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### THE TAKRAW LEAGUE

#### THE CLUBS

Amnatcharoen TC Bangkok Tonburi University TC Chonburi – Kochancamp TC Kalasin TC Nakonpathom TC Phitsanulok Kraisorn Rajasiha TC Phrae TC Pathum Thani TC Ratchaburi TC Sisaket Province TC Featuring 18 June June July 27th, 31st AUGUST SEPTEMBER 4<sup>th</sup>, 7

and 22 Match Days

URES

7<sup>th</sup>, 20<sup>th</sup>, 24<sup>th</sup> 7<sup>th</sup>, 21<sup>st</sup>

nding to 12 teams

#### FANS & COMMUNITY

Between 500 and 1,000 fans watch: The Takraw League. Each of the 10 clubs plays 9 home and 9 away matches over the season a total of 90 matches on 18 Match Days

The Takraw League is very active in the community and provides many community outreach programmes including:

- The Takraw League Clinics for school children
- Training with takraw idols
- Takraw for all disabled, young children and teenagers

#### ACADEMY

The Takraw League Academy works with children of all ages from U8s - U19s

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Supported by Marathon (Thailand) Co., Ltd.



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### WHY GET INVOLVED?

An association with The Takraw Lea promote their products and service fans and creating loyalty towards th

Sports sponsorship presents a positive perception sponsoring business develop a sense of printe an knowledge that the business is supporting the c

Sponsors benefit from a partnership in many ways



BRAND EXPOSURE

The opportunity to integrate with Ta clubs and players who serve and ac

#### VENUE BRANDING

Stadia Advertising Boards Stadia Banners Pitch Floor LED Scoreboard & LED Screens Media / Press Conference Rooms Backdrop Entrance Branding Outside Stadia - Flags, Billboards and Posters

#### PLAYING AREA BRANDING

End of court logo placement for Title Sponsor – the highest broadcasting visibility during high angle game shots

Logo on net line - the highest broadcasting visibility during services shots Logo on court perimeter in follow-up area outside court white lines

Marketing Support by Paul Poole (South East Asia) Co., Ltd. - The Sponsorship Experts Produced by SportZet Co., Ltd. on behalf of the Takraw Association of Thailand and The Sports Authority of Thailand Supported by Marathon (Thailand) Co., Ltd.

PLAYERS BRANDING On Shirts, Shorts, Headdress, Hat and Tracksuits

OFFICIALS BRANDING References and Officials

#### R BRANDING

n The Takraw League Merchandise e.g. Polo Shirt Takraw Clinics & Academy Day – Programme / Event Booth Matches / Tickets / Stadia Dressing ir Booth

#### DCAST

tunity to

of the

raw League has media partnerships DNO, BEC-Tero and ESPN Asia and is y in negotiations with other media and ast partners.



#### IMAGE ENHANCEMENT

#### SUPPORTING THE FUTURE OF TAKRAW IN THAILAND AND ASIA

Through the Academy's training curriculum helping to identify tomorrow's talent.

#### **CORPORATE SOCIAL RESPONSIBILITY**

Helping to promote Takraw and providing a positive role model for young people.

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### WHY GET INVOLVED?



#### MEDIA & PR

**MARKETING TO TAKRAW AUD** The Takraw League provides an excellent vehicle target Takraw fans through one of Thailand's mo

#### **PLAYER & TALENT ACCESS**

League and club officials as well as players can gi and endorse products and offer promotions.

Opportunities also exist through pro and player sites, with their large nur

#### **PRESS & PR**

The Takraw League is hot news. Ad TV, Online and Radio.

Press Conferences Opportunities to hold press confere opportunities.

#### PRINT

The Takraw League produces programmes - with opportunities for advertising.

#### **PROMOTION MATERIAL**

Distribution of Sponsor promotional materials at The Takraw League functions throughout the season, and display of Sponsor supplied banners.

tion and bran

Marketing Support by Paul Poole (South East Asia) Co., Ltd. - The Sponsorship Experts Produced by SportZet Co., Ltd. on behalf of the Takraw Association of Thailand and The Sports Authority of Thailand Supported by Marathon (Thailand) Co., Ltd.

#### EXPERIENTIAL MARKETING

g of products to fans at The Takraw League events or via online and social media.

Day Branding – interval promotional activity on the pitch; branding and promotion stadia where events are taking place.

ntial Booths - in exclusive controlled areas.



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### WHY GET INVOLVED?



## DIGITAL & SOCIAL RIGHT

Inclusion in social media activity...



https://www.facebook.com/takrawworld/

As at June 2019



The opportunity to produce joint bracaps, jackets.

## HOSPITALITY & NETWORKING

rs can use their association to entertain business audiences including customers, 's and employees. The Takraw League creates tailored events for clients at the s. In this way, business partners and those they invite can feel closely involved e Takraw League.

unities include: Client entertainment days, staff parties, and social events out the season within a VIP area on match days.

es include Match Day and VIP tickets for The Takraw League.

## OTHER PROMOTIONAL OPPORTUNITIES

The Takraw League is pleased to discuss any other requirements of business partners in order to maximise exposure of products and services.

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### THAI NATIONAL SPORT -A BRIEF HISTORY

Sepak Takraw along with Muay That is one of The first versions of Sepak Takraw versions cooperative displays of skill designed the limbs after long periods of sitting stand

Sepak Takraw is fiercely competitive and began to ago. In 1829, the Siam Sports Association drafted later, the association introduced the volleyball-sty Within just a few years, Sepak Takraw was introdu in schools.

In Bangkok, the murals at Wat Phra the Hindu god Hanuman playing Se Other historical accounts also ment of Ayutthaya.

The game became such a cherishe Sepak Takraw was staged to celebr after Thailand abolished absolute m

#### THE MODERN DAY GAME

Almost every nation that played the game knew it by a different name. In 1960, representatives from Malaysia, Singapore, Indonesia, Laos and Thailand met in Kuala Lumpur to standardise rules and regulations for the game. And after a long and heated debate, consensus was reached that the sport would henceforth be officially called Sepak Takraw.

They also formed the Asian Sepak Takraw Federation (ASTAF), and translated the rules into English, setting the stage for the first international competition, held in Malaysia in 1965 the Southeast Asian Peninsular Games, or SEAP Games, the predecessor to Southeast Asian Games (SEA Games). This chain of events set the stage for the ional development of Sepak Takraw. However, it was the replacement of the natural all, which tended to splinter and warp, with the more standardised synthetic plastic really kicked the game's popularity into high gear.

Sepak Takraw was included at the Asian Games in Beijing. The first women's onships were hosted in Thailand in 1997. Today, more than 20 countries have I Sepak Takraw associations with representatives on the board of the global ng body, the International Sepak Takraw Federation (ISTAF).

#### TS WAY TO OLYMPIC STATUS

Separe akraw is one of the fastest growing sports in Asia, as well as many other parts of the world. The gravity-defying kicks, contorted aerial twists, turns of the body and the blinding speed of play astound spectators worldwide. For most of the past decade, Thailand has dominated international competitions, winning nearly every major event. Malaysia turned the tide at the 2005 Manila SEA Games.

Thailand and Malaysia will remain the teams to beat for the foreseeable future, but other Sepak Takraw powerhouses such as Myanmar, South Korea, Singapore and Vietnam are closing in quickly. Asian nations are currently lobbying to make takraw an Olympic sport, so as to attract wider audiences overseas and to give Asia a much-needed boost in the medals table - and it's only a matter of time before the region's beloved pastime takes its rightful place among other sports at the Olympic Games.

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### RULES



2 TEAMS 3 PLAYERS IN A TEAM left inside I right inside



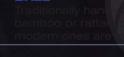
#### **COURT SIZE** 20 x 44 feet – approx. san size as a badminton court

**START OF PLAY** Play starts when the server is tossed the grapefrui-sized ball by a teammate while keeping one foot in a s 'serving circle'

He then must kick the the net with the other

The ball can't be touch the hands or arms

Top Takraw players have to combine great foot-eye coordination with quickness, anticipation, power, flexibility, and acrobatic skills



**NET** 1.52 metre

#### SCORING

Each team is allowed a maximum of three touche of the ball to get it back ove the net to the other side without letting it touch the ground

from

The first team to score either 15 or 21 points, depending on the rules in provide wins the set

The team that prevails in two sets wins the match

#### **GRAVITY-DEFYING MOVES**

The intricacy and speed of the methods used to send the ball aloft are sensational. The basics involve the sole kick (using the arch or sole of the foot), the instep kick, knee in kick, shoulder kick, or head kick. The more advanced maneuvers are crossjump kick, (crossing your left leg over your right and leaping up to kick the ball with ep of the left foot). Another version is the cross-legged knee kick, for which the crosses his left leg over his right above the right knee, and then leaps into the air the ball with his right knee.

### **OBATIC KICKS**

A spike is much more difficult in Sepak Takraw than volleyball, because slamming the ball down hard means getting your feet above the net. The movement required is a bit like a bicyce kick in football, jumping and flipping in the air to kick the ball. After a bicycle kick a lootballer usually lands on their back, but professional Sepak Takraw players are athletic to execute a spike and land on their feet. A good spike or spiker is often referred to as the 'killer'.

The most breathtaking and difficult of these feats are known as the roll spike, where the player leaps into the air to kick the ball over the opposite shoulder, and the 'sunback' or stingray spike, a similar scissors kick but over the same shoulder. Perhaps the most brutal kick of all is the horse-kick serve, made famous by Thailand's Suebsak Phunsueb, who is widely regarded as the best player in the world. Suebsak has been confounding opponents for a decade by serving the ball to opponents at a blistering pace using the sole of his shoe.

THE TAKRAW LEAGUE 2019-2021

	TIER 1 TITLE & PRESENTING SPONOSRS	TIER 2 OFFICIAL LEAGUE PARTNERS	TIER 3 OFFICIAL SUPPLIERS PARTNERS & OFFICIAL MEDIA PARTNERS
CATEGORY EXCLUSIVITY & TITLE RIGHTS THE TAKRAW LEAGUE			
Rights to titles for PR & advertising use			
"The [Title Sponsor Name] Takraw League presented by [Presenting Sponsor Name]"	Yes		
"Official League Partner The [Title Sponsor Name] Takraw League presented by [Presenting Sponsor Name]"		Yes	
"Official [Supplier Sector] Partner The [Title Sponsor Name] Takraw League presented by [Presenting Sponsor Name]"			Yes
"Official Media Partner The [Title Sponsor Name] Takraw League presented by [Presenting Sponsor Name]"			Yes
Product Exclusivity	Yes	Yes	Yes
BRANDING & INTELLECTUAL PROPERTY RIGHTS: THE TAKRAW LEAGUE			
BRANDING - KIT: THE TAKRAW LEAGUE			
Logo on Players: Shirts, Shorts, Headdress, Hat and Tracksuits	Yes		
On Staff - Referees, Officials, Coaches, Medical Team	Yes		
BRANDING - VENUES: THE TAKRAW LEAGUE			
Stadia Advertising Boards x 20 including 12 for The Takraw League Sponsors and 8 used by home club	Prominent	Less Prominent	Less Prominent
Stadia Banners x 20 including 10 for The Takraw League Sponsors and 10 used by home club	Prominent	Less Prominent	Less Prominent
LED Scoreboard & LED Screens	Yes		
Entrance Logo Board - seen by every person entering the ground	Prominent	Less Prominent	Less Prominent
Outside Stadia - Flags, Billboards and Posters	Prominent	Less Prominent	Less Prominent
Media / Press Conference Rooms & Backdrop	Prominent	Less Prominent	Less Prominent
BRANDING - OTHER THE TAKRAW LEAGUE			
Logo On League Merchandise e.g. Polo Shirt	Yes	Yes	Yes
Logo At Takraw Clinics & Academy Activities	Yes	Yes	Yes
Match Day - Programme / Event Booth Matches / Tickets / Stadia Dressing	Yes	Yes	
Souvenir Booth	Yes	Yes	

	TIER 1 TITLE & PRESENTING SPONOSRS	TIER 2 OFFICIAL LEAGUE PARTNERS	TIER 3 OFFICIAL SUPPLIERS PARTNERS & OFFICIAL MEDIA PARTNERS
MEDIA & PR RIGHTS THE TAKRAW LEAGUE			
League Officials / Club Officials / Players - access for advertising, promotional and PR campaigns	Yes	Yes	Yes
A Press Conference - to launch the Sponsorship	Yes	Yes	Yes
Use Of Association - in promotional campaigns (PR & Advertising)	Yes	Yes	Yes
Logo On Press Materials	Yes	Yes	Yes
Match Day Programme Advertisement – per programme	1 x Page	Half Page	Article
EXPERIENTIAL MARKETING THE TAKRAW LEAGUE			
Sampling of products to fans at The Takraw League selected events or via online and social media	1 per month	1 every 3 months	1 every 3 months
Match Day Branding – interval promotional activity on the pitch; branding and promotion outside stadia where events are taking place	Yes	Yes	
Experiential Booths - in exclusive controlled areas	Yes	Yes	
DIGITAL & SOCIAL RIGHTS THE TAKRAW LEAGUE			
Branding On Website Partners Page	Prominent	Less Prominent	Less Prominent
Part Of Digital Engagement Programme - including integrating brand messages and logos into The Takraw League website and Facebook page	Yes	Yes	Yes
Branded Content - development of and access to The Takraw League email marketing campaigns to promote Sponsor brand	Yes	Yes	Yes
MERCHANDISING RIGHTS THE TAKRAW LEAGUE			
Joint Branded Merchandise - opportunity to produce. E.g. logos on specially produce merchandise e.g. T-shirts, caps, jackets etc.	Yes	Yes	
HOSPITALITY & NETWORKING RIGHTS THE TAKRAW LEAGUE			
Free Tickets (per match)	10	5	3
Access Passes To VIP Hospitality Area - if available	Yes	Yes	Yes

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### MARATHON

Marathon is The Takraw League's o equipment sponsor and the compa reinvented / modernised the Takraw

Marathon (Thailand) Co., Ltd. is a co for nearly 30 years. The company o equipment manufacturing and distribution busin distributor of high quality fitness equipment

Marathon promotes the government's "National F have a better quality of life through ealthy lifesty modernising the sport of Takraw.

The synthetic Takraw ball made by Takraw and has allowed Takraw to b This has helped the sport become i

## MARATHON





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