LAGUNA PHUKET TRIANGUNA PHUKET 2 3 R D - 2 4 T H NOVEMBER 2 0 1 9

THE RACE OF LEGENDS

LAGUNA PHUKET TRIATHLON SATURDAY 23RD - SUNDAY 24TH NOVEMBER 2019, PHUKET, THAILAND

Now in its 26th year, the Laguna Phuket Triathlon is Asia's premier destination triathlon featuring a unique 1.8KM Swim, 50KM Bike and 12KM run through spectacular tropical scenery.

Over the years the popular race has attracted thousands of age group athletes as well as triathlon legends Mark Allen, Greg Welch, Craig Alexander, Paula Newby-Fraser, Michellie Jones, Chris McCormack, Chrissie Wellington and Michael Realert to name just a few.

With in excess of 1,200 competitors, Laguna Phuket Triathlon has won many Awards including most recently Best Sports Event Venue in Thailand (Gold Winner) at the SPIA Awards 2018.

Spread over two-days the event includes a number of races, culminating in the triathlon:

Saturday 23rd November LPT Charity Fun Run 2KM, 5KM and 10KM

Sunday 24th November 25 For 25 Sprint: 0.5KM Swim, 18.5KM Bike, 6KM Run

Triathlon: 1.8KM Swim, 50KM Bike, 12KM Run (Individual & Relay Team)

Integrate your marketing with the Laguna Phuket Triathlon 2019 – The Race of Legends

MISSION

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SHOWCASE - the destination and promote Laguna Phuket, the island of Phuket and Thailand through print and electronic media, local television coverage and the production of a one hour television program to an international audience

TOURISTS - increase tourist arrivals
to Phuket and Thailand



EXPERIENCE - provide a positive experience for triathletes and all stakeholders



HEALTH - encourage health, fitness and wellness through sports



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ORGANISED BY LAGUNA PHUKET MARKETING SUPPORT BY PAUL POOLE (SOUTH EAST ASIA) CO., LTD, - THE SPONSORSHIP (Smooth as silk amazing

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PACKAGES

We have developed packages to suit differing levels of needs:

TIER 1: TITLE & PRESENTING SPONSOR

One Title Sponsor & one Presenting Sponsor

TIER 2: CO-SPONSORS Up to six Official Co-sponsors from non-competing categories

TIER 3: OFFICIAL SUPPLIERS & MEDIA PARTNERS

Up to 10 Official Suppliers providing goods and services that are essential to the event Up to 10 Media Partners providing editorial and advertising space

ISLAND PARTNERS Packages for Phuket businesses

QUICK FACTS

- Laguna Phuket Triathlon is South East Asia's premiere triathlon, now it's 26th year
- 2-day sporting event 23rd -24th November 2019 in Laguna Grove, Laguna Phuket, Thailand
- Stunning race venue at Laguna Phuket
- World-class race organisation team
- Professional sport commentator & TV voice talent Whit Raymond
- 1,200 international participants from over 50 countries
- Direct audience of over 45,000 active triathletes, their supports and families
- Supporters include: Tourism Authority of Thailand; Sport Authority of Thailand; and Thai Airways International Public Company Limited

AWARD WINNING

SPIA AWARDS

Laguna Phuket Triathlon won the coveted Best Sports Event Venue In Thailand (Gold Winner) at SPIA Asia 2018 – Asia's Sports Industry Awards & Conference.

Held annually, the Awards celebrate the brands, agencies rights holders, marketers, venues and destinations, and organisations, which positively influence the sporting landscape in Asia and has become a mainstay, must attend event for the entire sporting industry in Asia.

www.spiaasia.com





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ASIATRI AWARDS 2018

Laguna Phuket Triathlon won a number of accolades at the AsiaTRI Best Races in Asia Awards, beating over 70 events in 12 different countries. Awards included:

Best Overall Triathlon Race: Short Course – AsiaTRI Awards 2018 Best Destination Triathlon Race: Short course – AsiaTRI Awards 2018 Most Challenging Triathlon Race: Short Course – AsiaTRI Awards 2018

AsiaTRI is the leading website for all triathlon related news specific to the Asian region. In 2018, AsiaTRI covered 39 events from all over the world, which included world championships. Of the 39 events, 33 came from Asia and Oceania region. www.asiatri.com

BEST OVERALL TRIATHLON RACE: SHORT COURSE - ASIATRI AWARDS 2018



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WHY GET INVOLVED?

Association with the Laguna Phuket Triathlon 2019 offers sponsors numerous benefits including:

IMAGE ENHANCEMENT

WITH ONE OF ASIA'S LEADING AWARD WINNING TRIATHLONS

BRAND EXPOSURE

RAISING BRAND AWARENESS OF PRODUCTS AND SERVICES AND ASSOCIATION WITH HEALTHY LIFESTYLE

NETWORKING WITH BUSINESS LEADERS

WORLDWIDE MEDIA EXPOSURE

HOSPITALITY OPPORTUNITIES

ENTERTAINING TARGET AUDIENCES; INTERNAL AND EXTERNAL

Companies associating with Laguna Phuket Triathlon 2019 tie in with the following values: Party; Fun; Aspirational; Major International Event; Excitement; Competition; Professionalism; Escapism; and Sport.

BRAND EXPOSURE The opportunity to integrate with the Laguna Phuket Triathlon.

NAMING RIGHTS TO THE EVENT PARTICIPANT BRANDING EVENT BRANDING RACE DAY BRANDING

BROADCAST EXPOSURE

Opportunities for product placement and advertising packages as part of Laguna Phuket Triathlon's global distribution. In 2018 the event was broadcast on...

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MEDIA, PROMOTION & PR RIGHTS

Sponsors can create media coverage through news PR activity. There will be coverage in Thai local and national media, Asian regional and international media including Social, Online, TV, Radio and Magazines.

LAGUNA PHUKET TRIATHLON MEDIA PARTNERS

Guaranteed coverage with our media partners: Live 89.5 and Phuket News.



CONTENT

Laguna Phuket Triathlon is hot news. All Sponsors and Partners will have rights to associate with the event for PR and advertising activity. Sponsors and Partners can create content through: Q&As With Participants; Fun Challenges; Athletes Features; Race Highlights; Onsite Promotion; Press Conferences; and Charity Links.

RACE LEAFLET

5,000 leaflets to promote the event internationally and domestically to target market.

RACE BOOKLET

An annual publication with circulation of 1,500 that is distributed in every athlete race pack providing event details, pro athlete profiles, tips of Tri Training and other interesting and useful stories.

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LAGUNA PHUKET 24TH NOVEM R 23 R D

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WHY GET INVOLVED?

DIGITAL & SOCIAL RIGHTS LAGUNA PHUKET TRIATHLON SOCIAL MEDIA PLATFORMS





FACEBOOK – 31,000+ Followers www.facebook.com/LagunaPhuketTri

INSTAGRAM – 542 Followers https://www.instagram.com/ lagunaphukettri/



YOUTUBE – 221 Subscribers https://www.youtube.com/user/ LagunaPhuket



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www.lagunaphukettri.com



MERCHANDISING RIGHTS

We offer our Sponsors, Supporters, Suppliers and Local Partners the opportunity to produce joint branded merchandise. This could be used as give-aways through media and presence marketing promotions. For example: Laguna Phuket Triathlon 2019 Goodie Bags.

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HOSPITALITY & NETWORKING RIGHTS

Laguna Phuket Triathlon offers a plethora of fantastic opportunities to entertain customers, clients and executives at one of Thailand's most beautiful resorts - Laguna Phuket.

With a number of parties plus a wealth of relaxation and recreation activities this is an excellent way to do and promote your business.

Sponsors will have a number of opportunities to entertain their guests through bespoke packages. Parties include ... Pre Event Pasta Party; Pre Awards Cocktail Party; Awards Buffet; and After Party.

EXPERIENTIAL RIGHTS

Phuket attracts thousands of visitors in November offering huge opportunities for Sponsors & Partners to promote their products and services. The visitors provide Sponsors with a mixture of: High, Net Worth Individuals from media celebrities to business entrepreneurs from all industries; Corporate high flyers from media and advertising; and Tourists.

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PARTICIPANTS

The Laguna Phuket Triathlon attracts 1,200 individual triathletes from around the world including around 50 relay teams.

The 2018 men's winner was Sweden's Fredrik Croneborg with a time of 2:21:39h. Second was Belgium's Bart Aernouts in 2:23:28h. Third place was Germany's Per Van Vlerken in 2:24:02h.

The women's race was won by Australian Annabel Luxford in 2:39:50h ahead of compatriot Dimity Lee-Duke in 2:42:08h and Hungary's Anna Eberhardt who was third in 2:46:21h.

RACES & COURSE

MAIN TRIATHLON - The Laguna Phuket Triathlon consists of:

1.8KM SWIM

The swim course comprises two bodies of water. Starting on the beach at Outrigger Laguna Phuket Beach Resort - Beach, competitors swim 1,200 metres in the sea before sprinting 100 metres across the beach to swim the last 600 metres in a lagoon finishing at the Laguna Grove Transition Area.

50KM BIKE

The bike course takes competitors out of Laguna Phuket onto narrow, winding roads with some steep hilly sections on the road to Naithon Beach north of Laguna Phuket. The bike course will have two aid stations.

12KM RUN

The run course is flat and leads runners north through the Laguna Phuket resort complex and onto the award-winning Laguna Golf Phuket Golf Course, before looping back past the Laguna Wedding Chapel through Canal Shopping Village and finishing at the Laguna Grove.

The course will have three aid stations approximately 2KM apart that runners pass twice.

25 FOR 25 SPRINT

Following the sold-out success at the first launch in 2018, LPT's sprint distance "25 For 25 Sprint" (0.5KM Swim, 18.5KM Bike and 6KM Run) will be staged once again on the same day as the Laguna Phuket Triathlon in 2019.

CHARITY FUN RUN

Back by popular demand, the 26th Laguna Phuket Triathlon will once again feature "Charity Fun Run". Comprising 5KM and 10KM run and 2KM distance for junior runners. The Charity Fun Run will take place on Saturday 23rd November's late afternoon and raise funds in support underprivileged children in Phuket.







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2019 RACE SCHEDULE





DATE / TIME	ΑCTIVITY	VENUE
05:00 - 11:00	Bike Mechanic Service	Laguna Grove
05:00 - 12:30	Medical Service Available	Laguna Grove
05:30 - 07:10	Athletes Transfer to Swim Start	Outrigger Laguna Phuket Beach Resort - Beach
06:30	Start LPT – Pro Males	Outrigger Laguna Phuket Beach Resort - Beach
06:31	Start LPT – Pro Females	Outrigger Laguna Phuket Beach Resort – Beach
06:35	Start LPT Age Groups - Rolling Start (5 athletes every 5 seconds)	Outrigger Laguna Phuket Beach Resort - Beach
06:55 (approx.)	First Athlete Swim Finish – (LPT)	Laguna Grove - Swim Finish
07:25	Start 25 for 25 Sprint – Rolling Start (5 athletes every 5 seconds)	Outrigger Laguna Phuket Beach Resort - Beach
07:45	Sprint Swim Cut-off (20 minutes after athlete's individual race start time)	Laguna Grove - Swim Finish
07:45	LPT Swim Cut-off (1.10h after athlete's individual race start time)	Laguna Grove - Swim Finish
08:00 - 12:00	Expo Opens	Laguna Grove - Big Marquee
08:10 (approx.)	LPT First Athlete Bike Finish	Laguna Grove - Transition Area
08:50 (approx.)	LPT First Athlete Finisher	Laguna Grove - Finish Line
09:00 - 12:30	Athlete Hospitality & Massage Service	Laguna Grove - Athlete Area
09:30 - 10:30	Post Race Media Interviews with Pro Athletes	Laguna Grove - VIP/Media Area
10:05	LPT Bike Cut-off (3.30h after respective wave start)	Laguna Grove – Bike Finish
10:30 - 13:00	Bike Check-out (Athlete MUST collect equipment from the transition area before closing time	Laguna Grove - Transition Area
11:05	LPT Run Cut-off at 6km (4.30h after athlete's individual race start time)	Laguna Grove - Run Finish Lap 1
12:05	LPT Finish Line Cut-off (5.30h after athlete's individual race start time)	Laguna Grove - Finish Line
12:30	Race Finish	Laguna Grove
17:00 - 18:30	Pre-Award Cocktail Party	Xana Beach Club - Angsana Laguna Phuket
18:30 - 21:00	Awards Buffet	Xana Beach Club - Angsana Laguna Phuket
19:00 - 20:00	Awards Presentation	Xana Beach Club - Angsana Laguna Phuket
21:00	After Party Starts	Xana Beach Club - Angsana Laguna Phuket

*Athlete attendance is compulsory

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CHARITY PROJECTS

DEVELOPING SUSTAINABLE COMMUNITIES

Laguna is a community nestled within a community – a network of hotels, properties, restaurants, services and leisure facilities that provides a wealth of jobs and a complete lifestyle for local, regional and international audiences.

In delivering this service, a focus on triple bottom line performance touches all stakeholders in our quest to deliver environmental and social benefits alongside increasing economic performance.

Our integration with local society creates memorable, vibrant experiences for guests and staff whilst synchronously developing relationships, security and a model for sustainable tourism.

LAGUNA PHUKET FOUNDATION

Established in 2009, Laguna Phuket Foundation supports educational and social development of local communities, marine and natural environmental conservation, and emergency relief. Laguna Phuket Foundation's initiatives include the Developing Sustainable Schools Program, which consists of School Partnership Project, Survival Swim with Laguna Phuket, and Laguna Phuket's "Fully Booked!" Mobile Learning Centre.

In addition, the foundation supports on-going sea turtle conservation efforts by Phuket Marine Biological Centre and 3rd Area Naval Command, Royal Thai Navy, and Laguna Phuket Community English Language Centre. Foundation initiatives are funded by the generosities of Laguna Phuket stakeholders including guests, associates, community members, and our businesses.

CHILDREN FIRST FUND

Children First Fund (CFF) was established in 2017 to commemorate the 30th anniversary of Laguna Phuket as well as to build upon and extend the community services that Laguna provides in the area of education, a core aspect of Laguna CSR focus. The CFF complements Laguna Phuket Kindergarten, the Community Learning Centre and the Mobile Learning Centre by empowering the future generations. With an objective of "Nourishing Hearts, Inspiring Dreams" to support the nutrition of needy children in Phuket orphanages, funds raised from Laguna Phuket's main events together with Laguna Phuket contribution will go to "Children First Fund". Monthly contribution of food and necessities were given to Children First Fund's program partners – the 7 orphanages in Phuket, housing more than 400 orphans and underprivileged children, throughout the year 2017. CFF will continue to support and improve the livelihood of Phuket children in 2019.

https://www.lagunaphukettri.com/charity-projects/



Children First Fund





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PARTIES

A number of parties will be held during the Laguna Phuket Triathlon, including:

PASTA PARTY

The Pasta Party will bring together participants on the eve of the Triathlon offering a five star meal at a five star location.

As well as a carbo-loading exercise, the Pasta Party is a chance for fellow runners to meet and share interesting stories.

A live band will provide entertainment and the chefs from Laguna Phuket will prepare a buffet that will get the taste buds excited!

AWARDS BUFFET

The Awards Buffet will be held after the race – where athletes will have a chance to talk to other competitors and share their stories and experiences of the day.

The Awards Buffett will be held Xana Beach Club - Angsana Laguna Phuket.

PRE-AWARDS COCKTAIL PARTY

A Pre-Awards Cocktail Party will be held at Xana Beach Club – Angsana Laguna Phuket immediately prior to the Awards Buffet.

LAGUNA PHUKET TRIATHLON AFTER PARTY

A Post-Awards Party will be held at Xana Beach Club – Angsana Laguna Phuket immediately after the Awards Buffet.

EXPO

The Expo features a multitude of exhibitors showcasing, demonstrating and selling everything from running shoes, apparel, running watches, sports gels, energy drinks and eyewear. All will be under one roof. Smooth as silk

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The 2-Day Expo will be held on: Saturday 23rd, from 10:00h to 17:00h; and Sunday, 24th November 2019, from 08:00h to 12:00h at Laguna Grove, Laguna Phuket.

The Expo includes a number of activities and is an ideal platform for sponsors to promote their products and services through trade booths and sampling activity.

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2018 SPONSORS

The Laguna Phuket Triathlon 2018 attracted many sponsors, including:



OFFICIAL HOTEL

Laguna Phuket, Asia's first integrated destination resort, is a holiday paradise of deluxe hotels and villas spanning 1,000 acres of tropical parkland along an eight kilometer stretch of pristine beach at Bangtao Bay on Phuket's west coast, in Thailand.

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Facilities and activities include 18-hole golf course, spas, restaurants, bars, boutique shopping, private charter and join-in luxury tours, daily activities at most Laguna Phuket hotels, canoeing and (of course) the pristine beaches and azure waters of the Andaman Sea.

Everywhere within the resort is easily accessed within minutes by shuttle boats and buses.

Whether you're travelling with friends, vacationing with family or planning a romantic escape, Laguna Phuket offers something for everyone with ample opportunities for fun, romance, relaxation and exploring.



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SPONSORSHIP INVENTORIES	TITLE SPONSOR & PRESENTING SPONSOR	CO-SPONSOR	OFFICIAL SUPPLIER / MEDIA PARTNER
CATEGORY EXCLUSIVITY & TITLE RIGHTS			
Rights To Title For PR & Advertising Use:[Title Sponsor Name] Laguna Phuket Triathlon 2019 Presented By [Presenting Sponsor Name]	Yes		
Rights To Title For PR & Advertising Use:Co-sponsor [Title Sponsor Name] Laguna Phuket Triathlon 2019 Presented By [Presenting Sponsor Name]		Yes	
Rights To Title For PR & Advertising Use:Official Supplier [Title Sponsor Name] Laguna Phuket Triathlon 2019 Presented By [Presenting Sponsor Name]			Yes
Rights To Title For PR & Advertising Use:Official Media Partner [Title Sponsor Name] Laguna Phuket Triathlon 2019 Presented By [Presenting Sponsor Name]			Yes
Category Exclusivity	Yes	Yes	Yes
INTELLECTUAL PROPERTY & BRANDING RIGHTS			
LOGOS & IMAGES			
Right to use Laguna Phuket Triathlon 2019 Composite (lock-up) Logo on all internal and external marketing	Yes	Yes	Yes
EVENT BRANDING - SIGNAGE			
Logo on Swim Start Structure (Two Sided) Total 4 Logos	x 2		
Start Line Chute Banners	x 2	x 2	x 1
Swim Exit Chute (Sea to Lagoon) Banners	x 2	x 1	x 1
Swim Exit Chute (At Lagoon) Banners	x 1	x 1	x1
Logo On Swim Exit Structure (At Lagoon, Two-Sided) Total 4 Logos	x 2		
Logo On Transition Structure (Two-sided)	x 2	x 1	x 1
Transition Area Banners	х З	x 2	x 1
Logo On Finish Line Structure (Two-Sided)	x 2		
Logo On Finish Line Tape	x 1		
Finish Line Chute Banners	х З	x 2	x 1
Logo On Pro Athlete Interview Area	x 1	x 1	
Race Course Banners	x 12	x 5	x 1
Logo On Press Conference & Awards Ceremony Backdrop	x 1	x 1	x 1
Logo On Welcome Party Backdrop	x 1	x 1	x 1
Logo On External Event Billboards Phuket International Airport Road; Outside Laguna Phuket; At Laguna Phuket Entrance	x 1	x 1	x 1
EVENT BRANDING - RACE DAY			
Logo On All Swim Caps	Yes		

SPONSORSHIP INVENTORIES	TITLE SPONSOR & PRESENTING SPONSOR	CO-SPONSOR	OFFICIAL SUPPLIER / MEDIA PARTNER
Logo On All Competitor T-Shirts	x 3,000		
Logo On All Racer Bib Numbers Worn At All Times During The Bike & Run	x 3,200		
Logo on All Competitor Race Bags	x 3,200		
Logo on All Competitor Water Bottles	Yes		
Opportunity To Provide Sponsor-Identified Volunteer T-Shirts	Yes	Yes	
Logo On Trophies	x 78		
Logo On Medals (Fun Run x 2,000, LPT x 1,200)	x 3,200		
Representative Has Right To Present Trophies & Awards	Yes	Yes	
Audio Acknowledgment During The Event & At Awards Ceremony	x 10	x 10	x 10
Logo On Event Function (Awards & Pasta Party) Tickets	x 2,000	x 2,000	
Logo on Media, VIP & Committee Passes	Yes		
MEDIA, PROMOTION & PR RIGHTS			
Commercial 30 Secs Spot During Airing On Thailand TV Channel 7	х З	x 2	
Full A4 Page Advertisement Inside Official Race Program (Circulation 1,500, Printed 1,500)	x 1,500	x 1,500	
Logo On Cover Of Official Race Program	x 1,500	x 1,500	x 1,500
Logo On Race Leaflets	x 3,000	x 3,000	x 3,000
Logo Inside Race Program (Committee page) 1 book / 1,500 copies (Circulation 1,500, printed 1,500)	x 1,500	x 1,500	x 1,500
Representative Right To Present Trophies At Awards Banquet	x 1	x 1	x 1
Logo Print On Local Mobile Car Promotion Material	х З		
Development Of PR Strategy. Press Releases With Logo - Before & Post Event. For Example, Flyer Distribution At Triathlon Events In Thailand & International Events	Yes	Yes	Yes
Promotion In Phuket News Paper (Oct-Dec)	Yes	Yes	Yes
Company Profile / Brochures Included In Athlete Kit (If Requested)	x 1	x 1	x 1
Inclusion In & Exposure Through PR Campaign	Yes	Yes	Limited
Company Profile Included In Media Kit	Yes	Yes	
Logo On Advertising In Media Partner Publications – Size Dependent On Sponsorship Level	Yes	Yes	Yes
DIGITAL & SOCIAL RIGHTS			
Logo Link On www.Lagunaphukettri.com	Yes	Yes	Yes
E- Newsletter To All Athletes' Data Base (4 Times A Year Until Dec)	x 4	x 4	x 4

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SPONSORSHIP INVENTORIES	TITLE SPONSOR & PRESENTING SPONSOR	CO-SPONSOR	OFFICIAL SUPPLIER / MEDIA PARTNER
Logo Website Banner Promotion (After Agreement Signed) Approx. 4 Months During Sept-Dec	x 4 Months	x 4 Months	x 4 Months
Representative To Speak At Press Conferences In BKK And Phuket (BKK Press Conference, Subject To Change)	X 2		
MERCHANDISE RIGHTS			
.ogo On Participant T-shirt Or Singlet (Minimum 1,200 Produced)	Yes		
nsertion Of Promotional Material Or Product Sample Into Goodie Bag	Yes	Yes	Yes
se Of Backside Of Party Tickets For Advertising Purposes (At Sponsors Cost)	Yes		
ogo On VIP, Media & Staff passes	Yes	Yes	
DSPITALITY & NETWORKING RIGHTS			
cess Passes To VIP Hospitality Area At Start And Transition / Finish Line	x 5		х З
sta Party And Awards Banquet & Pre Award Cocktail Party Passes	x 5		х З
mplimentary Accommodation At Laguna Phuket Hotels Incl. Daily Buffet Breakfast ring Event At Host Hotel	3 Rooms 2 x Nights		1 x Room 2 x Nights
mplimentary Entry And 15% Race Entry Discount For The Employees	2 x Teams / 2 x Individuals		1 x Individual
oportunity To Host Private Pro Athlete Dinner (Additional Cost)	Yes		
ovision Of Staff Hospitality Tent At Start & Finish Area	Yes		
(PERIENTIAL RIGHTS			
splay Space at 2-Day Expo - 3m by 3m	Yes	Yes	Yes
n-site Promotional Space During Athlete Registration	Yes	Yes	Yes
n-site Promotional Space On Race Day At Transition /Finish Area	Yes	Yes	Yes

ISLAND PARTNERS

We have opportunities for Island Partners, which offer branding and hospitality benefits...

TITLE RIGHTS	
Rights To Title (Island Partner Name) "Official Island Partner Of The [Title Sponsor Name] Laguna Phuket Triathlon 2019 Presented By [Presenting Sponsor Name]" For PR & Advertising Use.	Yes
EVENT BRANDING RIGHTS	
Banner (0.8m x 2.4m) Along Start Straight & Finish Straight	
HOSPITALITY & NETWORKING RIGHTS	
Complementary Pasta Party Tickets	x 2
Complementary VIP Tent Tickets Race Day	x 2

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CONTACT

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