





# Asia's 50 Best Restaurants

Bangkok, 19th - 22nd February 2017

Now in its fifth year, Asia's 50 Best Restaurants 2017 has established itself as one of the leading trade and consumer lifestyle brands on the food and restaurant calendar in Asia and across the globe.

Published and organised by William Reed Business Media, which also publishes The World's 50 Best Restaurants, Asia's 50 Best Restaurants 2017 represents the best in gastronomy reaching a global and regional audience of culinary travellers and high-spend consumers through thought leadership, exclusive events and aspirational lifestyle positioning.

Asia's 50 Best Restaurants was launched in 2013 and takes in six voting regions: India & Subcontinent; South-East Asia – South; South-East Asia – North; Hong Kong, Taiwan & Macau; mainland China & Korea; and Japan.

The list is the result of the voting from the Asia's 50 Best Restaurants Academy members, an influential group of over 300 leaders in the restaurant industry across Asia, each selected for their expert opinion of Asia's restaurant scene.

Spread over a number of days Asia's 50 Best Restaurants comprises a number of invitation only events, including:

- Asia's 50 Best Restaurants Chefs' Feast
- Asia's 50 Best Restaurants Awards Ceremony & After Party
- Asia's 50 Best Restaurants Academy Meeting and Dinner

The list, awards and events provoke a huge amount of discussion and interest across Asia and the world among chefs, media, the wider hospitality industry as well as consumers interested in gastronomy.

# **TIMETABLE**

Saturday 18th February 2017 Academy Dinner 2017

### Sunday 19th February 2017

Asia's 50 Best Restaurants #50 Best Talks 2017 Asia's 50 Best Restaurants Chefs' Feast 2017

### Monday 20th February 2017

Asia's 50 Best Restaurants Awards Ceremony 2017 Asia's 50 Best Restaurants After Party 2017

Tuesday 21st – Wednesday 22nd February 2017 Academy Meeting 2017

\* Subject to change. The Academy Meeting & Academy Dinner are Sponsor Neutral.

ASIA'S 50 BEST RESTAURANTS 2017 HAS A COMPREHENSIVE COMMERCIAL SPONSORSHIP AND PARTNERSHIP PROGRAM THAT ENABLES CORPORATE ASIA TO GAIN PREMIUM ACCESS AND ENGAGEMENT TO THE LEADERS IN GASTRONOMY.









# Sponsorship

Few awards and events offer a more attractive image - brands that associate themselves with the Asia's 50 Best Restaurants 2017 align themselves with an event that epitomizes prestige, luxury and excellence.

Packages include:

# TIER 1

- Main / Headline Sponsor SOLD
- Host Country / Presenting Sponsor SOLD
- Official 'Top' Category Partners SOME AVAILABILITY

# TIER 2

Official 'Premium' Category Partners - SOME AVAILABILITY

# TIER 3

Official Category Partners - SOME AVAILABILITY

# TIFR 4

Official Media Partners - SOME AVAILABILITY

# TIER 5

Local (Bangkok) Partners - SOME AVAILABILITY

The comprehensive Commercial Sponsorship and Partnership Program on offer enables corporations to integrate with Asia's 50 Best Restaurants and target Ultra & High Net Worth Individuals.

# Why Get Involved?

Partnering with Asia's 50 Best Restaurants 2017 provides numerous opportunities for sponsors, through The Awards Ceremony and The Chefs' Feast. Benefits include:

**Brand Association & Alignment** - with a leading gastronomic brand recognised both globally and regionally.

Publicity & PR - major regional PR media coverage, both traditional and digital. The 2016 event generated over USD\$6.3 million in International Media Value (IMV) alone! 10,052 non-social and social media articles – 25% of articles had a sponsor mention

**Promotional Marketing** - branding in marketing collateral at: the event; in the Official Programme, press releases, invitations and tickets; and via a pre and post regional marketing campaign

**Networking** - engagement with Asia's best chefs, VIPs and key food, national, travel and lifestyle media, offering cross-platform channels to both the trade and AB consumer markets. Opportunities to leverage chef and restaurant connections post awards.

**Product Placement** - at the Awards Ceremony, After Party and the Chefs' Feast (subject to confirmation).

**Experiential** - opportunity to have a brand activation area at the Awards Ceremony, emotionally connecting your brand to your target audience.

Digital - branding on event websites and social media.







# The Awards Ceremony

Run in conjunction with the Main Partners - San Pellegrino and Acqua Panna and the Tourist Authority Of Thailand - Asia's 50 Best Restaurants Awards Ceremony 2017 will attract 500+ invited guests including media (press, film crews and photographers), the top 50 restaurants' chefs and restaurateurs, the six Academy Chairs as well as VIP guests and sponsors.

Whilst Asia's 50 Best Restaurants 2017 continues to draw interest from all over the world. Industry guests travel from numerous locations, including France, Italy, Spain, Germany and USA as well as all across Asia to attend and participate.



# THE AWARDS

There are 9 Awards:

AWARD	AVAILABLE FOR SPONSORSHIP
Asia's No.1 Restaurant	Not Available
Individual Countries Awards (No.1 per Country)	Not Available
Asia's Best Female Chef	Available
Asia's Best Pastry Chef	Available
Chef's Choice Award	Available
One To Watch	Available
Highest New Entry Award	Available
Highest Climber Award	Available
The Diners' Lifetime Achievement Award	Not Available

# **TIMINGS**

The event commences at 18.00 with a Drinks Reception where Sponsors & Partners have activation areas for their brands, followed by the Awards, presented Theatre Style, and culminating with an 'After Party' allowing further Sponsor & Partner activation. The event ends at around 23.30.

# ARRIVAL

The Awards Ceremony commences with the arrival of the chefs and all other guests - entrances are highlighted using a red carpet style VIP walkway for guests.

# ENTRANCE

Sponsor branding in the entrance area incorporates lighting with brand colours.

The event has "Formula One" style graphic boards for photo opportunities - sized to specific areas - they are used as a backdrop to photograph all the 50 best chefs on arrival and PR shots.

# 2015 FACTS & FIGURES

### 2017

- 500+ Chefs, Restaurateurs, Gourmands, Media and VIPs expected to attend
- 5 x core events across Bangkok
- 150+ media expected

### 2016

- Held in Bangkok, Gaggan in Bangkok won
   The No.1 Restaurant for 2016 for the second year running
- 500,000+ social community Facebook, Twitter, Instagram
- Event generated 10,052 articles in both non social and social media worth USD\$6.3 Million - 25% had a sponsor mention





# Chef's Feast

OF ASIA'S BEST RESTAURANTS

The day prior to the Awards Ceremony Event, Asia's 50 Best Restaurants 2017 celebrates in style with a Feast at one of Bangkok's finest Restaurants. Venue tbc.

Chefs, Sponsors & Partners and VIP's come together to discuss and celebrate their craft in a more informal, media free environment.

There are a number of opportunities for Sponsors & Partners to integrate with the Chef's Feast...



# Academy Meeting & Academy Dinner

Putting together a credible list of Asia's best restaurants requires collecting and collating opinions of numerous experts from across the globe. To do this the organisers rely on the Academy Chairs - a team of six highly diverse restaurant experts from around Asia who select and manage 300+ strong voting academy between them.

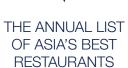
Asia's 50 Best Restaurants Academy Meeting and Academy Dinner 2016, brings together the Academy Chairs from across Asia.

They are:

Boris Yu Academy Chair | China & Korea Evelyn Chen
Mason Florence Academy Chair | South-East Asia (North)
Susan Jung Academy Chair | Hong Kong, Macau, Taiwan
Evelyn Chen Academy Chair | South-East Asia (South)
Rashmi Uday Singh Academy Chair | India, Central Asia & Subcontinent
Takanori Nakamura Academy Chair | Japan

\*The Academy Meeting & Academy Dinner are sponsor free moments.







# Sponsorship Categories - SOLD

Current Partners include: San Pellegrino and Acqua Panna; TAT; and Diners Club International. The following Tiers have been sold...

TIER	SPONSOR	OFFICIAL CATEGORY	AWARDS		
TIER 1					
HEADLINE / PRESENTING SPONSOR	SAN PELLEGRINO & ACQUA PANNA	MAIN SPONSOR & OFFICIAL WATER	BEST RESTAURANT AND BEST IN COUNTRY		
HOST PARTNER	TOURIST AUTHORITY OF THAILAND	OFFICIAL HOST COUNTRY	NO AWARD ALLOCATED		
CATEGORY PARTNERS	DINERS CLUB INTERNATIONAL	OFFICIAL FINANCIAL SERVICES	LIFETIME ACHIEVEMENT		
	AVAILABLE	OFFICIAL GLOBAL CONCIERGE	CHEF'S CHOICE		
	AVAILABLE	OFFICIAL CHOCOLATE	BEST PASTRY CHEF		
	AVAILABLE	OFFICIAL BEER	ONE TO WATCH		
	AVAILABLE	KITCHEN APPLIANCES	ONE TO WATCH		
	AVAILABLE	OFFICIAL COFFEE	HIGHEST CLIMBER		

SPONSOR	OFFICIAL CATEGORY	AWARDS
TIE	ER 2	
AVAILABLE	OFFICIAL WINE	TO BE NEGOTIATED
AVAILABLE	WORKTOPS	TO BE NEGOTIATED
AVAILABLE	CHAMPAGNE	BEST FEMALE CHEF
AVAILABLE	VODKA	BEST PASTRY CHEF
AVAILABLE	RUM	CHEF'S CHOICE
AVAILABLE	GIN	ONE TO WATCH
AVAILABLE	WHISKY	HIGHEST NEW ENTRY
AVAILABLE	COGNAC	HIGHEST CLIMBER
AVAILABLE	VENUES	TO BE NEGOTIATED
AVAILABLE	WATCH	TO BE NEGOTIATED
AVAILABLE	CARS	TO BE NEGOTIATED
AVAILABLE	AIRLINES TO BE NEGOTIATE	
AVAILABLE	TELCO	TO BE NEGOTIATED
AVAILABLE	TRAVEL	TO BE NEGOTIATED
AVAILABLE	HOTEL	TO BE NEGOTIATED
AVAILABLE	PREMIUM INGREDIENTS	TO BE NEGOTIATED
AVAILABLE	PREMIUM SOFT DRINKS	TO BE NEGOTIATED
AVAILABLE	FASHION	BEST FEMALE CHEF
AVAILABLE	PERFUME	BEST FEMALE CHEF
	AVAILABLE	AVAILABLE OFFICIAL WINE  AVAILABLE WORKTOPS  AVAILABLE CHAMPAGNE  AVAILABLE VODKA  AVAILABLE GIN  AVAILABLE GIN  AVAILABLE WHISKY  AVAILABLE VENUES  AVAILABLE WATCH  AVAILABLE AIRLINES  AVAILABLE TELCO  AVAILABLE TRAVEL  AVAILABLE TRAVEL  AVAILABLE PREMIUM INGREDIENTS  AVAILABLE PREMIUM SOFT DRINKS  AVAILABLE PREMIUM SOFT DRINKS  AVAILABLE FASHION





**RESTAURANTS** 



# Sponsorship Categories - Available

Current Partners include: San Pellegrino and Acqua Panna; TAT; and Diners Club International. The following Tiers are available...

TIER	SPONSOR	OFFICIAL CATEGORY	AWARD / TROPHY		
TIER 3					
CATEGORY PARTNERS	AVAILABLE	APPLIANCES	NO AWARD		
	AVAILABLE	COOKWARE	NO AWARD		
	AVAILABLE	KNIVES	NO AWARD		
	AVAILABLE	GLASSWARE	NO AWARD		
	AVAILABLE	FISH	NO AWARD		
	AVAILABLE	CHEESE	NO AWARD		
	AVAILABLE	DESIGN	NO AWARD		
		TIER 4			
CATEGORY PARTNERS	AVAILABLE	UP TO 10 MEDIA PARTNERS PROVIDING ADVERTISING AND GUARANTEED EDITORIAL THAT ARE ESSENTIAL TO THE EVENT	NO AWARD		
		TIER 5			
LOCAL (BANGKOK) PARTNERS	AVAILABLE	PACKAGES FOR BANGKOK BUSINESSES	NO AWARD		







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# Publicity & PR

Asia's 50 Best Restaurants is hot news... a huge opportunity to promote sponsor messages through news PR activity. Press releases are distributed to all Asian markets including: China; Hong Kong; India; Japan; Singapore; and Thailand.

Releases include: Launch announcements; Asia's Best Female Chef; Lifetime Award; and Asia's 50 Best Restaurant Awards Winners.

Asia's 50 Best Restaurants 2016 generated coverage with a cumulative value of USD\$ 6.3 million.

Media attending the Awards Ceremony was 150 in 2016, 106 in 2015, 108 in 2014 and 86 in 2013.

# Social Campaign

Asia's 50 Best Restaurants runs a fully comprehensive online and social media campaign. This covers:

# DIGITAL MARKETING

- Trade e-shots to a database 2,300 in the build up to the event
- Digital Campaign on Asia's 50 Best Restaurants website
- Website www.theworlds50best.com/asia/en/

In 2016 the event website received: over 58,000 - unique visitors; and over 231,000 - page views

# SOCIAL

56% of mobile traffic to the site was from social platforms...

### **INSTAGRAM**

- An active community of over 240.000 followers that increased over the past 4 months at a 60% rate
- This platform is available for bespoke campaigns with our sponsors and partner

### FACEBOOK

- The World's 50 Best Restaurants has reached over 2 Million people on Facebook
- Asia's 50 Best Restaurants regional Facebook social platform has over 21,800 followers
- Facebook content is amplified through cross-channel promotion: Instagram, Twitter and YouTube as well as via the World's 50 Best Restaurants social eco-system
- 70% year-on-year growth in Facebook likes
- New feature Livestreaming of the event

### **TWITTER**

- 93% year-on-year growth in Twitter followers
- New feature Livestreaming of the event

# Sponsorship Inventories

ASSETS, RIGHTS AND BENEFITS	T1 MAIN & HOST	T1 OFFICIAL TOP CATEGORY	T2 OFFICIAL PREMIUM CATEGORY	T3 OFFICIAL CATEGORY
TITLE "NAMING RIGHTS"				
Naming rights to a 'Top' Category including an Award or Trophy. For example: Champagne; Vodka; Rum; Gin; Whisky; Cognac		Yes		
Naming rights to a 'Premium' Category including an Award or Trophy. For example: Venues; Watches; Cars; Airlines; Telco; Travel; Hotel; Premium Ingredients; Premium Soft Drinks; Fashion; Perfume			Yes	
Naming rights to a Category including an Award or Trophy. For example: Appliances; Cookware; Knives; Glassware; Fish; Cheese; Design				Yes
TERRITORY RIGHTS				
Territory	Global	Global	Regional	Regional
OFFICIAL PRODUCT RIGHTS				
Official product status	Regional	Regional	Regional	Regional
PREFERRED SUPPLIER RIGHTS				
Preferred supplier status			Regional	Regional
EXCLUSIVITY RIGHTS				
Category exclusivity among sponsors at a given level	Regional	Regional	Regional	Regional
LOGO & TRADEMARK RIGHTS				
Integration of sponsor name in brand logo	Yes	Yes		
Sponsor logos on (relevant) trophies	Yes	Yes	Yes	Yes
Regional use of logo under licence	Yes	Yes	Yes	
Regional use of images under licence	Yes	Yes	Yes	Yes
EXPERIENTIAL RIGHTS				
ON-SITE PRODUCT SAMPLING OPPORTUNITIES				
Awards Reception	Yes	Yes	Yes	Yes
Awards After Party	Yes	Yes	Yes	Yes
DEMONSTRATION OR DISPLAY OPPORTUNITIES				
Awards Reception Large	Yes	Yes		
Awards Reception Small			Yes	Yes
Awards After Party Large	Yes	Yes		
Awards After Party Large			Yes	Yes

ASSETS, RIGHTS AND BENEFITS	T1 MAIN & HOST	T1 OFFICIAL TOP CATEGORY	T2 OFFICIAL PREMIUM CATEGORY	T3 OFFICIAL CATEGORY
BRANDING RIGHTS				
EVENT SIGNAGE				
F1 & Media F1 Style	Yes	Yes	Yes	
Stage Set	Yes	Yes	Yes	
Directional signage	Yes	Yes		
Totems	Yes	Yes		
Signage on buildings, structures, vehicles, competitor uniforms, event staff	Yes	Yes		
Aprons	Yes	Yes	Yes	
Staff Uniforms – Service	Yes			
Staff Uniforms – Hosts	Yes			
On Stage Model	Yes			
Brand placement on tickets and marketing materials	Yes			
Logo on invitations	Yes	Yes	Yes	Yes
Logo on tickets	Yes	Yes	Yes	Yes
Logo on official email communications	Yes	Yes		
Logo on official communications	Yes	Yes		
Logo on pocket guide	Yes	Yes	Yes	Yes
Logo on gift bag given out at Chef's Feast	Yes	Yes		
Inclusion in all advertising and event promotional pieces	Yes	Yes	Yes	
Extended award editorial in printed guide	Yes	Yes		
Extended award editorial on website	Yes	Yes	Yes	
100 word product and brand profile in event programme	Yes	Yes	Yes	Yes
HIGHLIGHT RIGHTS				
Presentation of an award live on stage	Yes	Yes	Yes	
Presentation of a brand video live on stage	Yes	Yes		



ASSETS, RIGHTS AND BENEFITS	T1 MAIN & HOST	T1 OFFICIAL TOP CATEGORY	T2 OFFICIAL PREMIUM CATEGORY	T3 OFFICIAL CATEGORY
HOSPITALITY RIGHTS				
Awards Ceremony x tickets	10	10	8	6
Chefs' Feast x tickets	Х3	x2	x2	
Customized hospitality event to suit the sponsor's VIP audience	Yes	Yes		
Participation in the event by employees, shareholders Extended staff passes for activation on site	Yes	Yes	Yes	
Extended benefits – access to the event or area for a target group Extended access to after party	Yes	Yes		
TALENT ACCESS RIGHTS				
Chefs and restaurants – Personal	Yes	Yes		
DIGITAL RIGHTS				
Sponsor logo placement on hub homepage	Yes			
Sponsor logo on brand home page	Yes	Yes	Yes	Yes
Sponsor content page linked from hub homepage	Yes			
Sponsor content page linked from brand home page	Yes	Yes	Yes	Yes
Provision of 'web events' created especially such as chat with 'talent'	Yes			
Award based Social media campaigns	Yes	Yes	Yes	
Bespoke Social media at extra cost	Yes	Yes	Yes	Yes
Award based Multiplatform campaigns	Yes	Yes	Yes	
Bespoke Multiplatform campaigns	Yes	Yes		
Digital streaming rights for the Awards Ceremony - Regional & Non exclusive	Yes	Yes		
Banner or pull-through ads on the event website	Yes	Yes		
Sponsor content page	Yes	Yes	Yes	Yes
Special award page	Yes	Yes	Yes	
Database marketing – access to event-generated database for direct mailing	Yes	Yes	Yes	
Native advertising / sponsored content in newsletter	Yes	Yes		

ASSETS, RIGHTS AND BENEFITS	T1 MAIN & HOST	T1 OFFICIAL TOP CATEGORY	T2 OFFICIAL PREMIUM CATEGORY	T3 OFFICIAL CATEGORY
MEDIA RIGHTS				
Right to host media allocation at Awards Event	X 2	X 2	x1	
Right to host media allocation at ancillary events	Yes	Yes		
Press release distribution and campaign prior to Awards Event	Yes	Yes		
Bespoke press release prepared for sponsor distribution on Awards Event	Yes	Yes	Yes	Yes
Focussed brand related media campaign	Yes	Yes		
Opportunity to request priority media interviews	Yes	Yes		
Defined rights for media sharing	Yes	Yes		
Logo on press releases	Yes	Yes	Yes	Yes
Mention in press releases	Yes	Yes	Yes	Yes
Editors note in press releases	Yes	Yes		
First right of refusal for related events	Yes	Yes	Yes	
Specially designed new event to suit sponsor at additional cost	Yes	Yes		
GIFTING RIGHTS	·			
Opportunity to gift the chefs	Yes	Yes	Yes	
Opportunity to gift the media	Yes	Yes	Yes	
Opportunity to for gift in gift bag at Chef's Feast	Yes	Yes	Yes	
CONTRA RIGHTS				
Opportunity to provide contra – free equipment, services, technology or staff as part of the value of the sponsorship deal	Yes	Yes	Yes	Yes



OF ASIA'S BEST RESTAURANTS



# Official Media Partner Packages

NAMING RIGHTS	TIER 3 - OFFICIAL MEDIA PARTNERS
Rights to title "Official Media Partner Asia's 50 Best Restaurants 2017 or PR and advertising use	Yes
BRANDING RIGHTS	
Logo at venues: Awards Ceremony & After Party; Chef's Feast	Yes
Media interview area backdrop branding	Yes
Logo on literature pre and post events, website, stationery	Yes
100 word profile in Asia's 50 Best Restaurants programme	Yes
MEDIA RIGHTS	
Brand name mention and logo in Asia's 50 Best Restaurants 2017 press information and advertisements	Yes
HOSPITALITY RIGHTS	
Awards Ceremony x tickets	X 2
Chefs' Feast x tickets	X 2

# Local (Bangkok) Partners Package

- Partners page on Asia's 50 Best Restaurants website for example http://www.theworlds50best.com/asia/en/Sponsors/peroni-nastro-azzurros.html
- Digital leader board on the partners page for the duration of their contract Feb 2017 to Jan 2018
- Logo on external event marketing (where applicable)
- Logo on event marketing FI boards throughout the Awards Ceremony and stage set
- 100 word profile in Asia's 50 Best Restaurants programme
- X 2 tickets to Awards Ceremony
- X 2 tickets Chefs' Feast
- Premium gift in the gift bag handed out at the Chefs' Feast





THE ANNUAL LIST OF ASIA'S BEST RESTAURANTS



# Organisers

Asia's 50 Best Restaurants list is published by William Reed Business Media, which also publishes The World's 50 Best Restaurants, launched in 2002, and Latin America's 50 Best Restaurants, launched in 2013.

William Reed is a family-owned and operated business with offices in the UK, USA, France and Singapore. Established in 1862, it celebrated 150 years in business in 2012. Best known for The Grocer and Restaurant Magazine, its portfolio includes print, events, exhibitions and digital products, mainly in the food, drink and hospitality sectors.

The World's 50 Best Restaurants list is an annual snapshot of the opinions and experiences of almost 1,000 international restaurant industry experts. It is recognised around the world as the most credible indicator of the best places to eat on Earth and is the trusted arbiter of what matters in global cuisine. Latin America's 50 Best Restaurants is created by an influential group of over 250 leaders in the restaurant industry across Latin America, each selected for their expert opinion of Latin America's restaurant scene. The Academy is divided into four separate regions: Mexico & Central America, including the Caribbean; South America (North); South America (South); and Brazil.

### HÉLÈNE PIETRINI - DIRECTOR

Hélène joins The World's 50 Best Restaurants as Director in 2016, after moving from her native France to London. A brand builder with extensive experience in marketing and communication, Hélène has held international roles in the beauty and hospitality sectors, including as strategic marketing director for Relais & Châteaux and publishing director of the premium gastronomy magazine 3 Étoiles. When she isn't scuba diving or filming sharks in the blue waters of remote locations, true foodie Hélène can usually be found eating out with her fellow gastronomes.

# WILLIAM DREW - GROUP EDITOR

William is the Group Editor of The World's 50 Best Restaurants series and Restaurant magazine. He has been a journalist and editor for two decades, spanning business-to-business and consumer magazines, as well as national newspapers. He is a former editor of style magazine Arena and continues to write and comment on food and restaurants in the UK and international media. He is privileged to have eaten in a healthy proportion of The World's 50 Best Restaurants, though the experience hasn't been so healthy for his waistline.

### TIAGO RESTANI – DIRECTOR OF PARTNERSHIPS

Tiago joins The World's 50 Best Restaurants team in 2016 after moving to London from the sunny Algarve in Portugal. A marketing professional with more than 15 years of experience, both in agencies and client side, Tiago has led international fashion projects and delivered unforgettable experiential events to luxury brands. As part of this team he fulfils his passion for cooking and discovering new fine dining experiences around the world.





# COMMERCIAL SPONSORSHIP & PARTNERSHIP OPPORTUNITIES COMMERCIAL SPONSORSHIP & PARTNERSHIP OPPORTUNITIES

# Contact

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